

Recommendation Based on Personal-values: beyond Recommending What You Might Prefer

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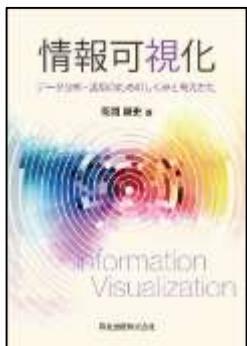
TOKYO METROPOLITAN UNIVERSITY, JAPAN

Research Topics



Web Intelligence

Recommendation



InfoVis.



Support for improving
AI performance



Support for information
access/understanding



Human in the loop

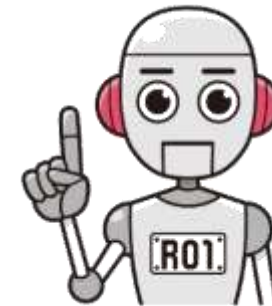
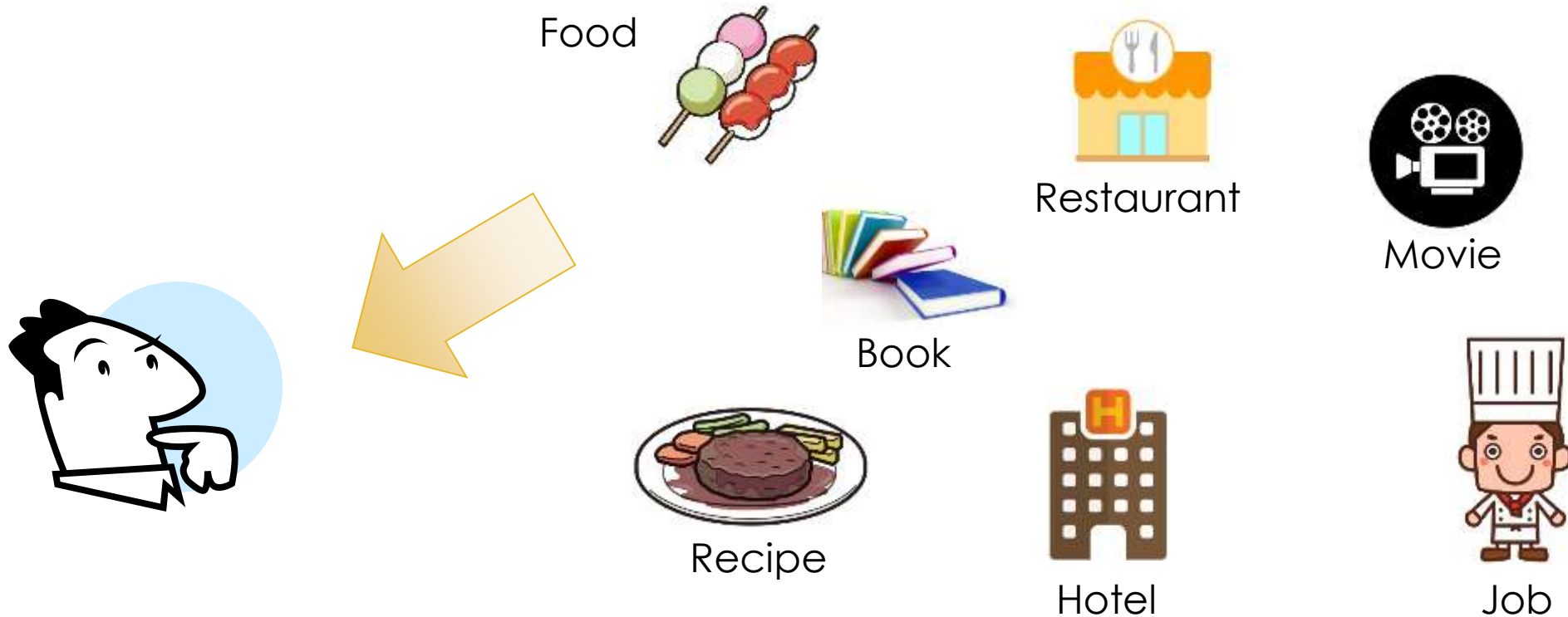


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 - ▶ Personal values
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 - ▶ Extension: user modeling from browsing history, item modeling

Recommendation is ...



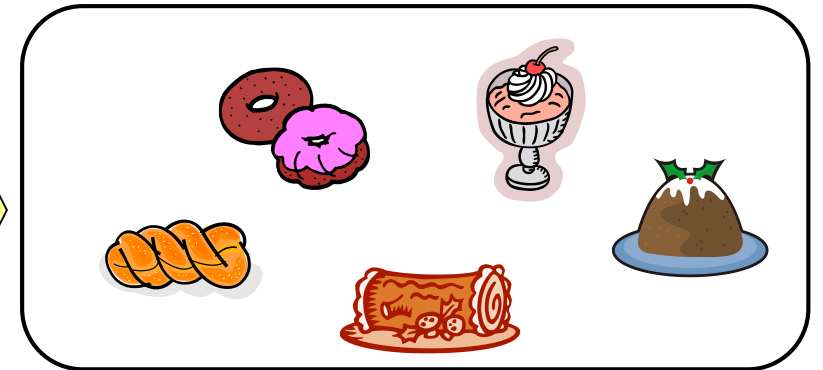
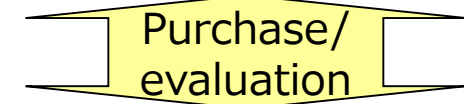
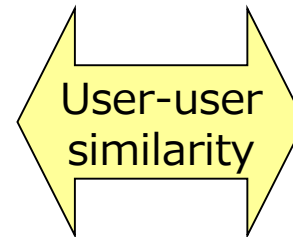
- Find items of interest to target user from vast amount of items

Used Information for Recommendation

User DB



Target User

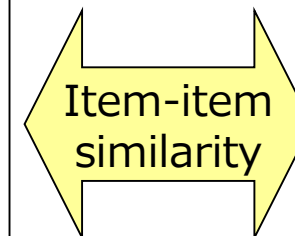


Item DB

- Binary data (implicit)
 - Purchase = like
- Ordinal data (explicit)
 - 5-scale rating

Demographic information
(age/gender/...)

Interaction data
(purchase/
rating/...)



Assumption behind Recommendation

- ▶ Similar users have similar preference for items
 - ▶ **Purchased same items in the past**
 - ▶ Similar demographic information
- ▶ Users prefer items similar to those they preferred in the past
 - ▶ Movies of same categories
 - ▶ New album of favorite singer

} Conditions of similar users


**Collaborative
Filtering**

Collaborative Filtering

► Rating Matrix

► Record of user-item interaction

► Value

► Rating ... 1:bad – 5:good

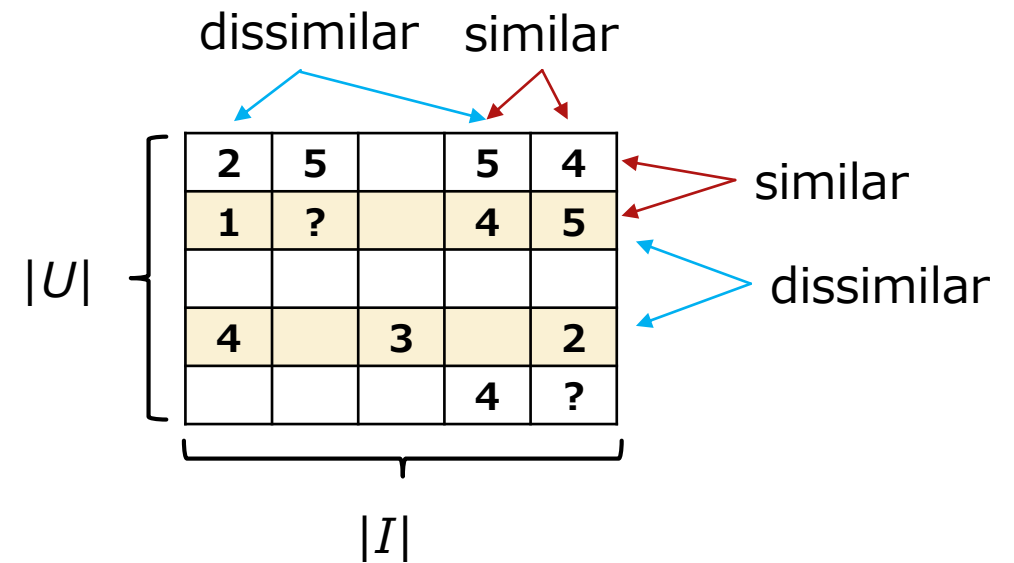
► Implicit feedback ... 1:buy – 0:not yet

► Predict unknown rating value

► Neighborhood-based approach

► User-based: similar user = similar ratings to same items

► Item-based: similar item = similar ratings by same user



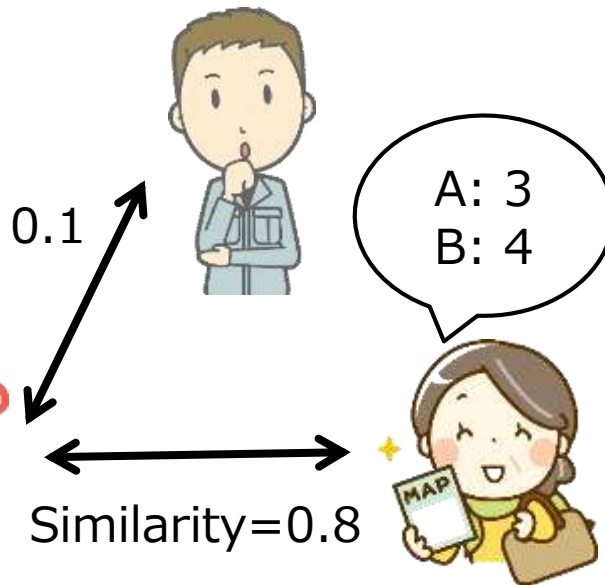
Neighborhood-based CF



A: 5
B: 2

$$A \propto 5 \times 0.1 + 3 \times 0.8 = 2.9$$

$$B \propto 2 \times 0.1 + 4 \times 0.8 = \mathbf{3.4}$$



Rating matrix

4	x	2	1	x	x
4	x	x	x	4	x
x	3	x	2	2	x
x	x	2	5	x	4
x	x	1	4	3	4

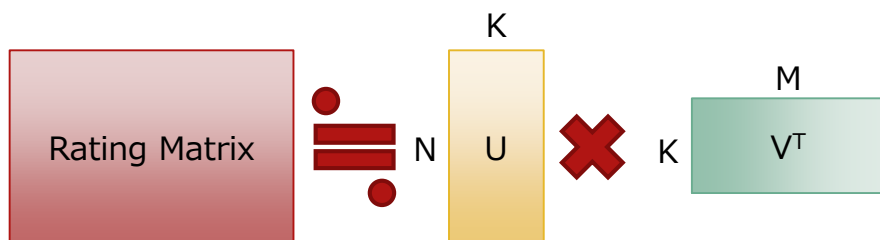
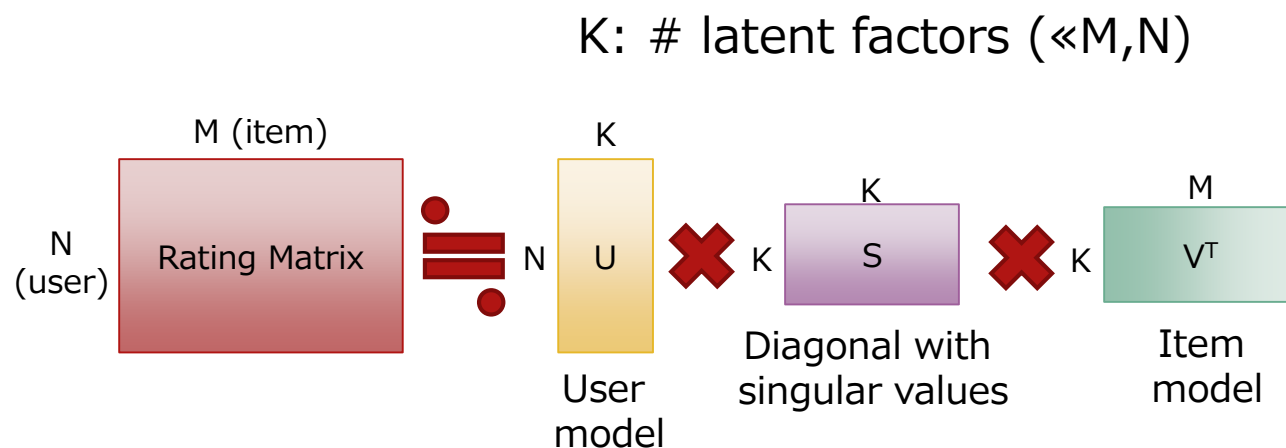
Similarity
between
vectors

- ▶ Prediction by weighted average
 - ▶ Rating $\times$ similarity
- ▶ Similarity of user vectors
 - ▶ Cosine
 - ▶ Pearson correlation coefficient

Matrix Factorization-based CF

- ▶ Neighborhood-based CF = Memory-based approach
 - ▶ User/item vector = row/column of rating matrix
 - ▶ Too sparse: few common items rated by different users
 - ▶ Cold start problem, sparsity problem
- ▶ Solution: dimensionality reduction
 - ▶ Rating matrix $\Rightarrow$ user models, item models with lower dimensions
 - ▶ Prediction by dot product of item/user vectors
 - ▶ Model-based approach

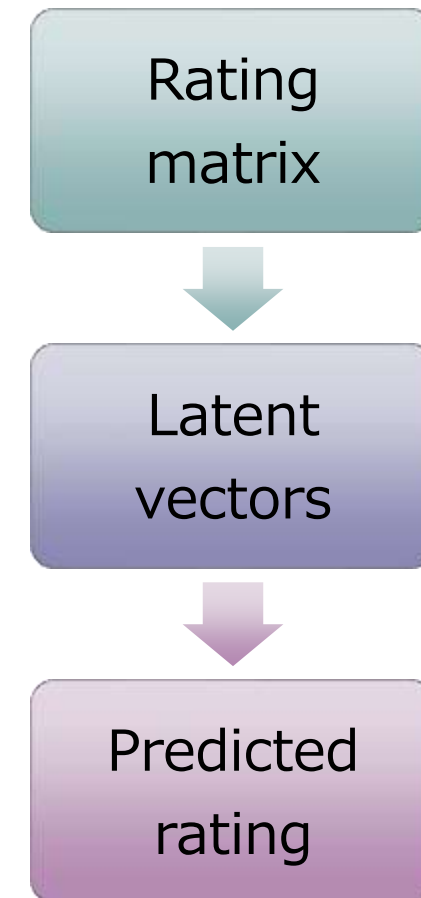
Variations of Matrix Factorization-based CF



- ▶ SVD (Singular Value Decomposition) [Sarwar00]
- ▶ NMF (Non-negative Matrix Factorization) [Lee00]
 - ▶ U, V: non-negative values
- ▶ PMF (Probabilistic Matrix Factorization) [Salakhutdinov07]
 - ▶ Rating $\sim N(UV^T, \sigma^2)$

Model-based CF

- ▶ Matrix Factorization-based CF (MCF)
- ▶ Neural-based CF (NCF)[He17]
- ▶ Common strategy
 - ▶ Learning latent factors for user/item
- ▶ Difference in predicted rating calculation
 - ▶ MCF: linear function $\cdots$ dot product
 - ▶ NCF: nonlinear function



Evaluation Metrics

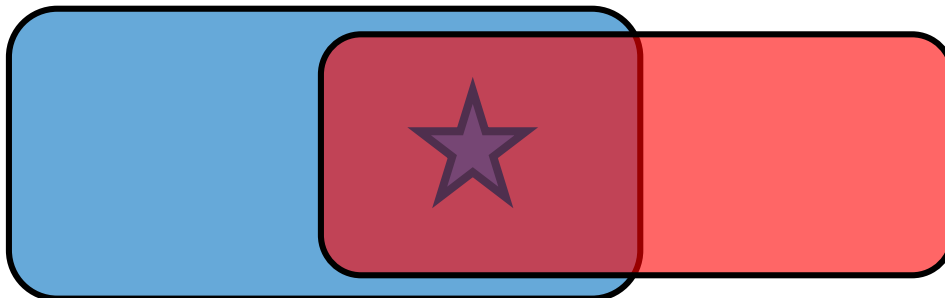
- ▶ Prediction error
 - ▶ MAE (Mean Absolute Error)
 - ▶ RMSE (Root Mean Square Error)
- ▶ Top-N recommendation
 - ▶ Precision: ★ ÷ ■
 - ▶ Recall : ★ ÷ ■

Actual rating	5	3	2
Predicted rating	4	3	4

$$MAE = \frac{|5 - 4| + |3 - 3| + |2 - 4|}{3} = 1.0$$

$$RMSE = \sqrt{\frac{(5 - 4)^2 + (3 - 3)^2 + (2 - 4)^2}{3}} = 1.29$$

Recommend
N items



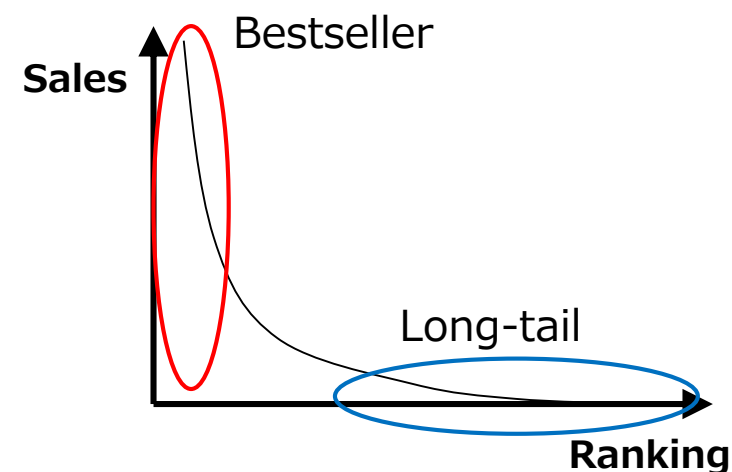
favorite
items

Beyond Accuracy

- ▶ Traditional challenge
 - ▶ Cold start problem: new users, new items
 - ▶ How to achieve high accuracy for new users?
- ▶ Recent challenges
 - ▶ Context awareness: location, time of day, weekday/weekend, etc.
 - ▶ **Long-tail items:** recommend unpopular items
 - ▶ **Diversity:** recommend different set of items
 - ▶ **Behavior change:** recommend different actions from past

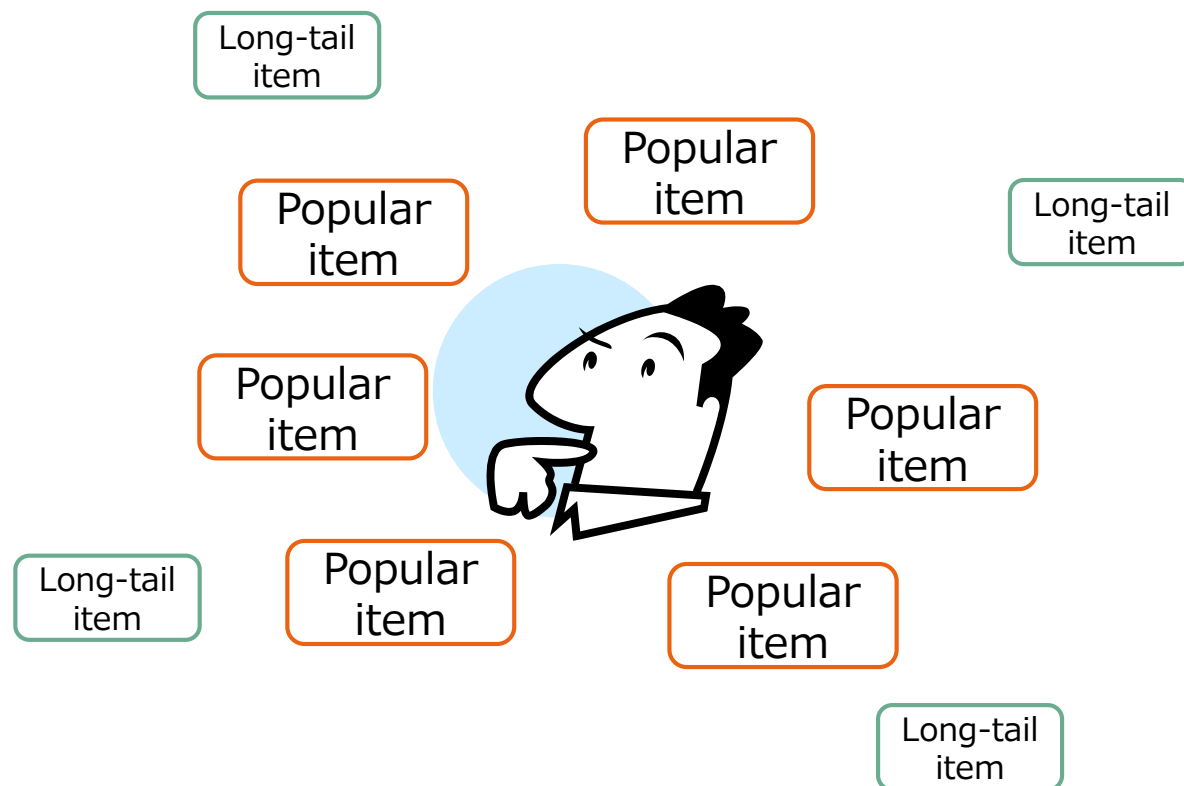
Long-tail Item Recommendation

- ▶ Long-tail: unpopular item
 - ▶ Amazon: 1/3 of sales from long-tail items (past)
 - ▶ Common practice: 80 % of sales from 20% popular items
 - ▶ Head area $\ll$ tail area
 - ▶ Difficult in brick & mortar shops
- ▶ Merit for seller (company)
 - ▶ Gain of sales
- ▶ Merit for customers
 - ▶ Personalized service $\Rightarrow$ customer satisfaction $\uparrow$



Difficulty in recommending long-tail items

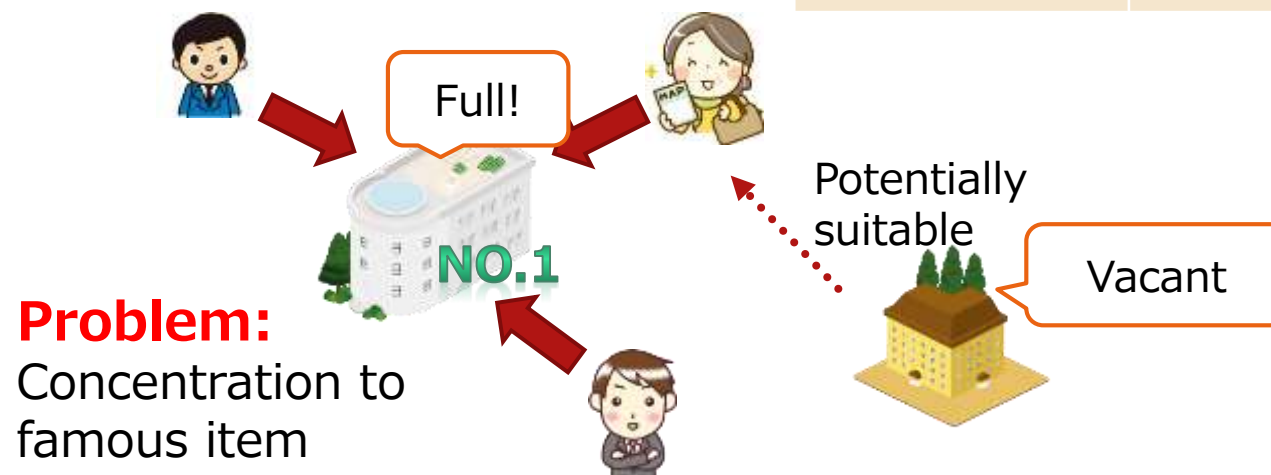
- ▶ Popularity bias
 - ▶ Popular item:
 - ▶ Attract positive ratings
 - ▶ Recommend to many users
 - ▶ Regardless of CF algorithms
- ▶ Solution
 - ▶ Consider other factors than accuracy
 - ▶ e.g. Diversity



Diversity

- ▶ [Within user] Different types of items for a user
 - ▶ Different genres, artists, topics, etc.
- ▶ [Between users] Different items for different users
 - ▶ Useful for solving social concerns
 - ▶ Hotels, restaurants
- ▶ **Long-tail items** contribute to diversification

homogenous	Diversified
Star Wars EP1	Star Wars EP1
Star Wars EP2	Walking dead
Star Wars EP3	Peter Rabbit
Matrix	KAN-WOO
Solo: SW story	Oceans



Behavior Change

- ▶ Social concern in modern society
 - ▶ Health promotion
 - ▶ Walking route recommendation
 - ▶ Healthy food/recipe recommendation
 - ▶ Energy-saving behavior
 - ▶ Infection prevention
- ▶ Challenges
 - ▶ Past behavior is meaningless: Favorite $\neq$ profitable
 - ▶ From Favorite items to profitable & **Acceptable items**
 - ▶ **Explanation**: Why this items is recommended

Past



Future



Frequent
light off



Peak-shift



Green Curtain

Personality & Personal Values

▶ Personal values

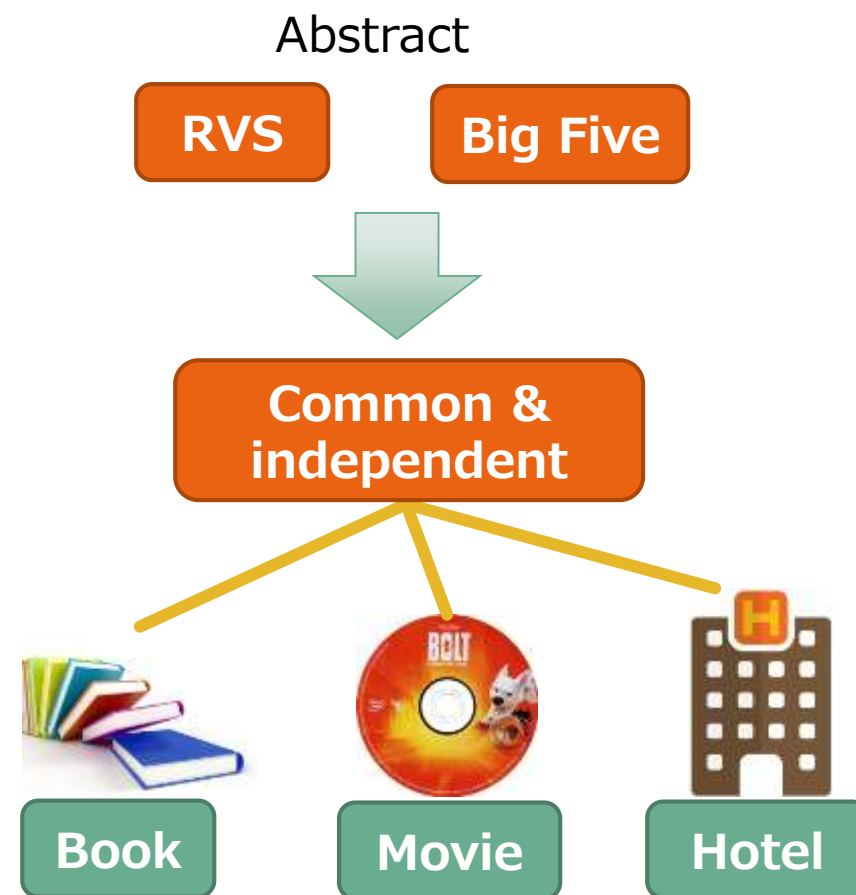
- ▶ Basis for ethical action
- ▶ Acquired nature
- ▶ Rockeach value survey (RVS)
- ▶ Terminal values (18 items)
 - ▶ End-states of existence
 - ▶ True friendship / Happiness / etc.
- ▶ Instrumental values (18 items)
 - ▶ Preferable modes of behavior
 - ▶ Ambition / Love / Courage / etc.

▶ Personality

- ▶ Individual difference among people in behavior patterns, cognition, emotion
- ▶ Inherent nature
- ▶ Big-five factors
 - ▶ Openness to experience
 - ▶ Conscientiousness
 - ▶ Extroversion
 - ▶ Agreeableness
 - ▶ Neuroticism

Challenge for Personal Values-based Recommendation

- ▶ Distance to preference
 - ▶ What to recommend to “**Ambitious**” user?
 - ▶ Difficult to directly apply to recommendation
- ▶ Independent of target item domain
 - ▶ Modeling method should be common to any items
- ▶ Possibility of computation
 - ▶ Without interpretation / tuning by human expert
 - ▶ Implicit modeling



Personal Values as Important Attributes for Decision Making



Total



Visual



Story



Movie



Total



Visual



Story



Both users agree
in *attribute* level

BUT

**Total evaluation is
different**



**Different
personal values**

Rating Matching Rate (RMR)

Review1

Attribute	Polarity
Total	Positive
Story	Positive
Actor	Positive
Music	Negative

Review2

Attribute	Polarity
Total	Negative
Story	Negative
Actor	Positive
Music	Positive

✓ Same polarity as total evaluation

RMR

Attribute	Story	Actor	Music
Match	2	1	0
Unmatch	0	1	2
RMR	1.0	0.5	0.0

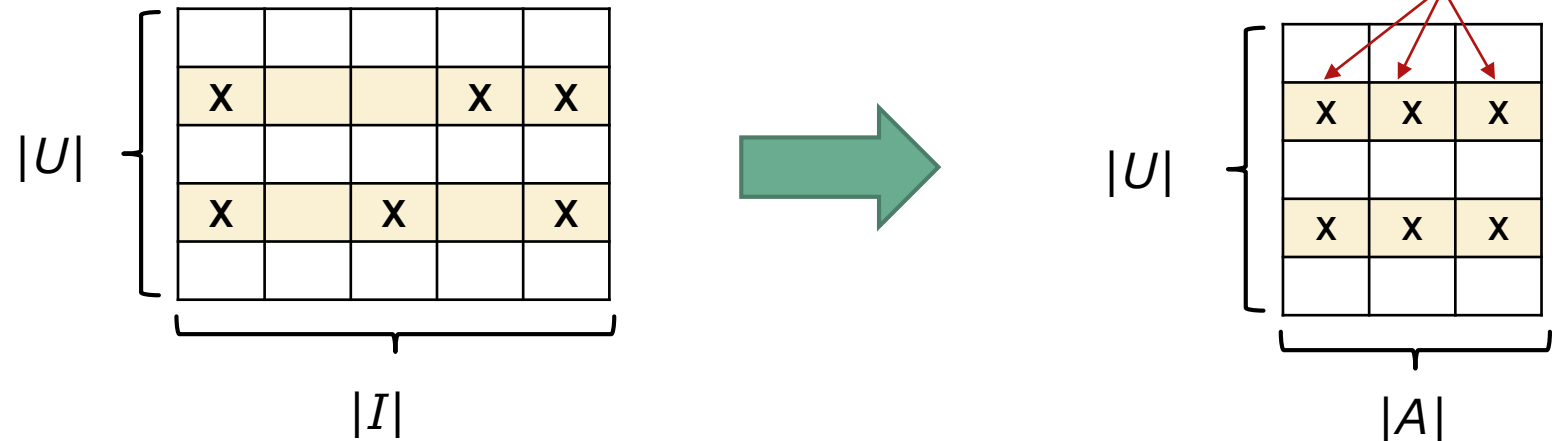
- User model = n-dimensional vector consisting of each attribute's RMR
- High RMR = strong effect on decision making

Advantage of Personal Values-based User Modeling

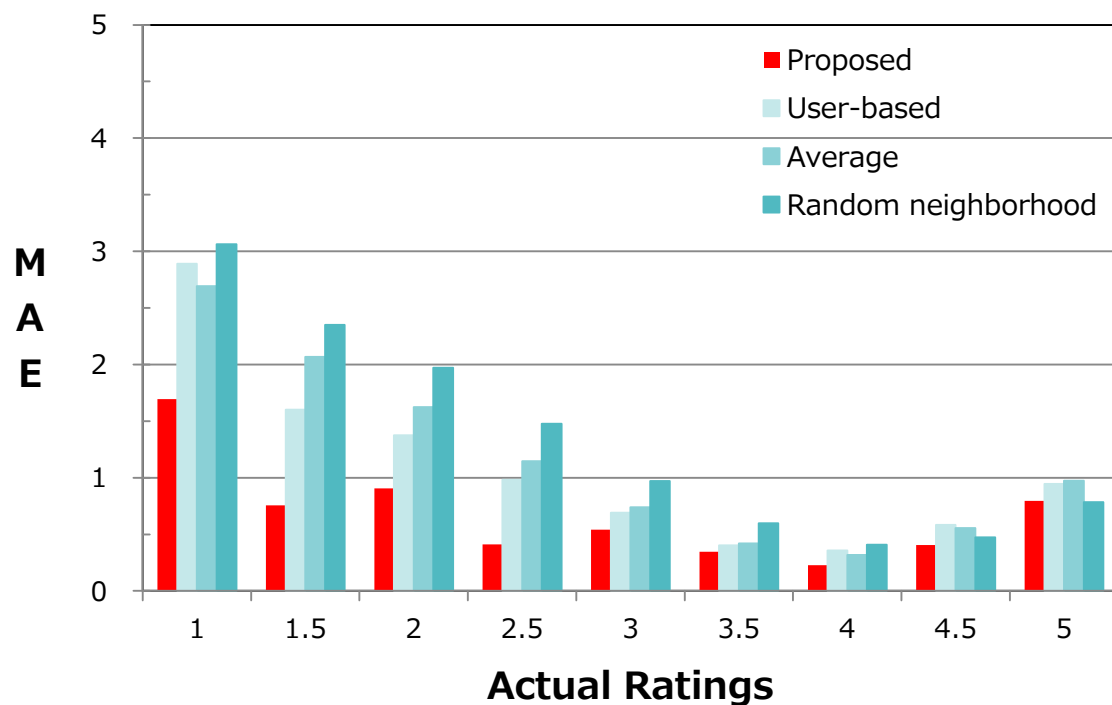
- ▶ Model is constructed on attribute space of target item
 - ▶ Easy to combine with ordinary recommendation methods
 - ▶ Can be calculated for any attribute IF rating is given
- ▶ Stable modeling with small number of reviews (<10)
 - ▶ Effective for “lack of information” problem
- ▶ Potential for
 - ▶ Interpretability: suitable for **Explanation** of recommendation
 - ▶ Recommending **Acceptable items**: satisfy important attributes
 - ▶ Recommending **Long-tail items**: shown by experiments

Personal Values-based Collaborative Filtering (Neighborhood-based CF)

- ▶ Extend User-based collaborative filtering
- ▶ Used for user-user similarity calculation
 - ▶ Baseline: correlation of item ratings (i.e. neighborhood-based)
 - ▶ Proposed: correlation of RMR



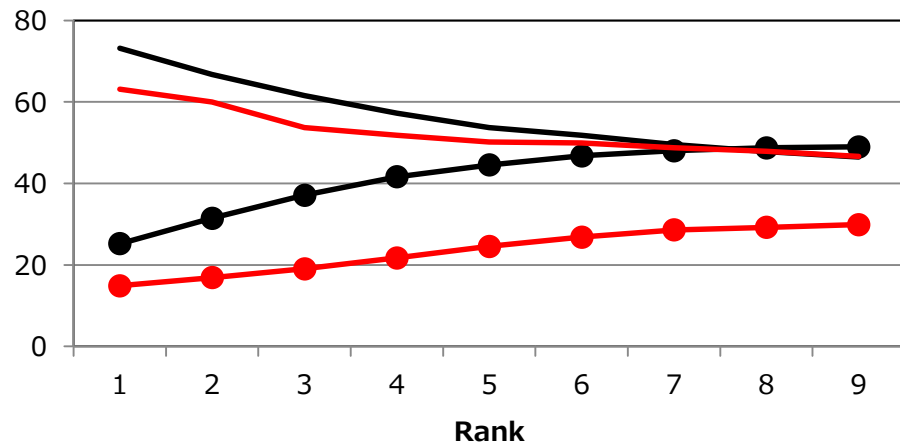
Experimental Result



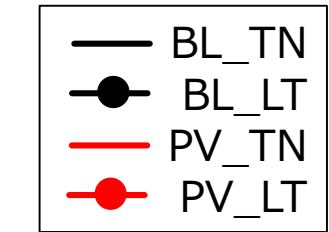
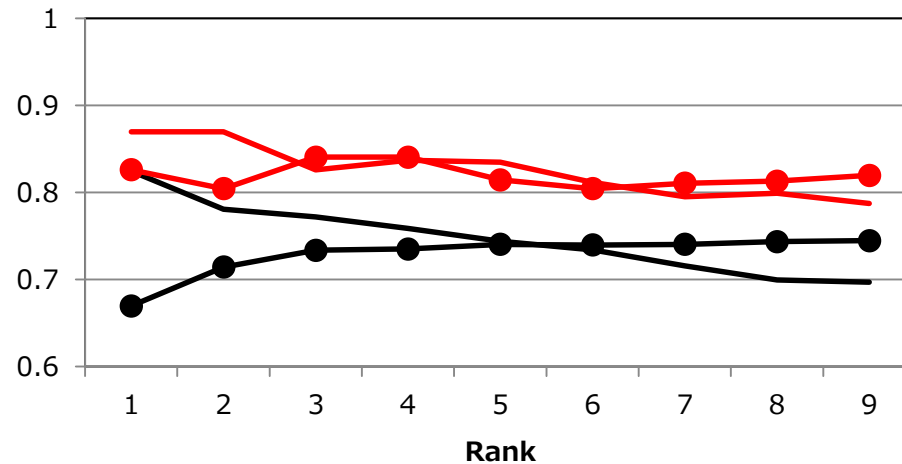
- ▶ Target data: 4Travel
 - ▶ 5,079 users
 - ▶ 7,295 hotels
 - ▶ 64,137 ratings: sparse dataset
- ▶ Comparison of MAE
 - ▶ All methods achieved lower MAE for around 4
 - ▶ Proposed method: lower MAE for lower ratings

Potential for Long-tail item recommendation

Avg. Popularity



Avg. Precision



BL: baseline (User-based)
PV: personal values
TN: Top-N
LT: long tail selection

- ▶ Long Tail selection: select unpopular items with high predicted ratings
 - ▶ PV can enhance effect of Long Tail selection
- ▶ PV can improve precision

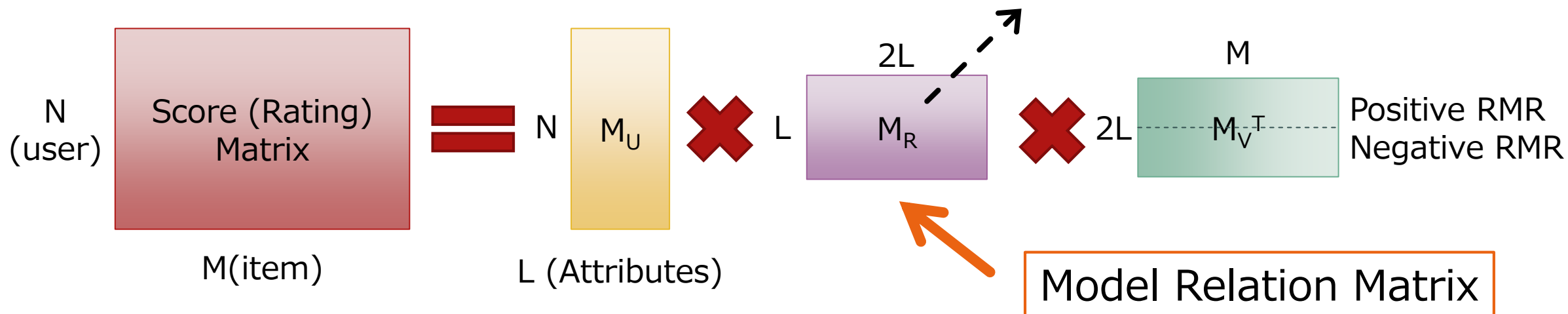
MCFPV (Matrix-based CF employing Personal Values)

► Difference from usual approach

- Latent factors $\Rightarrow$ Item's attributes
- User / Item models: RMR
- Recommend higher score items

Interpretability

Large value in $M_R(\text{story}, \text{cast})$
 $\Rightarrow$ Users care about casts' reputation
 if they put priority on story.



Model Relation Matrix

- ▶ Manual Setting [Shiraishi17]
 - ▶ Diagonal matrix
- ▶ Learning from rating matrix
 - ▶ Based on prediction error
 - ▶ BPR (Bayesian Personalized Ranking) [Rendle09]

$$\begin{pmatrix} 1 & \cdots & 0 & -1 & \cdots & 0 \\ \vdots & \ddots & \vdots & \vdots & \ddots & \vdots \\ 0 & \cdots & 1 & 0 & \cdots & -1 \end{pmatrix} \quad \begin{pmatrix} 1 & \cdots & 0 & 0 & \cdots & 0 \\ \vdots & \ddots & \vdots & \vdots & \ddots & \vdots \\ 0 & \cdots & 1 & 0 & \cdots & 0 \end{pmatrix}$$

$$\begin{pmatrix} 2 & \cdots & 0 & -1 & \cdots & 0 \\ \vdots & \ddots & \vdots & \vdots & \ddots & \vdots \\ 0 & \cdots & 2 & 0 & \cdots & -1 \end{pmatrix}$$

$$M_R = \begin{pmatrix} w_{1,1} & \cdots & w_{1,L} & w_{1,L+1} & \cdots & w_{1,2L} \\ \vdots & \ddots & \vdots & \vdots & \ddots & \vdots \\ w_{L,1} & \cdots & w_{L,L} & w_{L,L+1} & \cdots & w_{L,2L} \end{pmatrix} \quad M_U$$

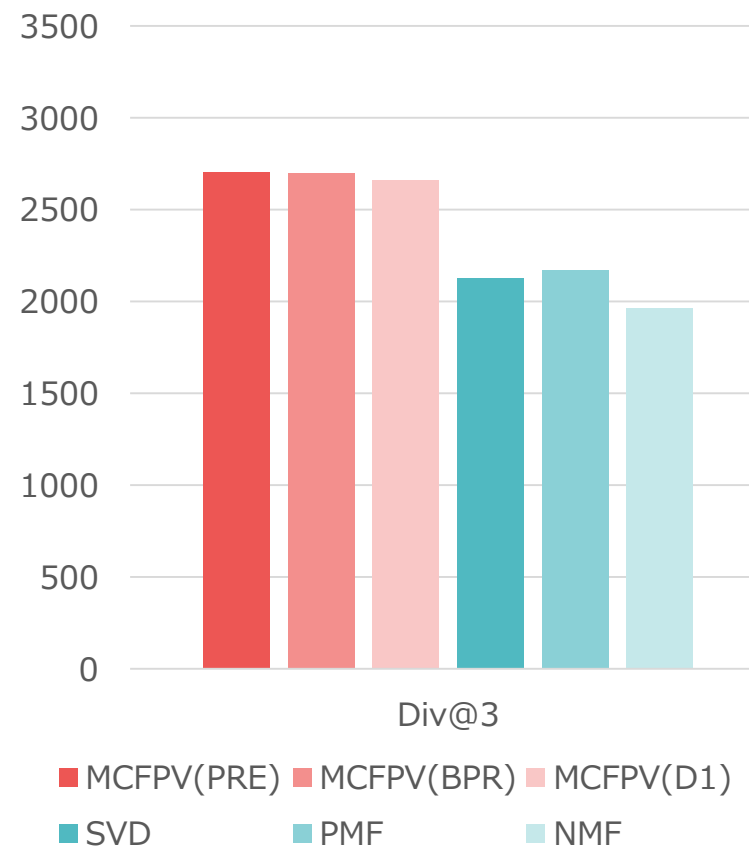
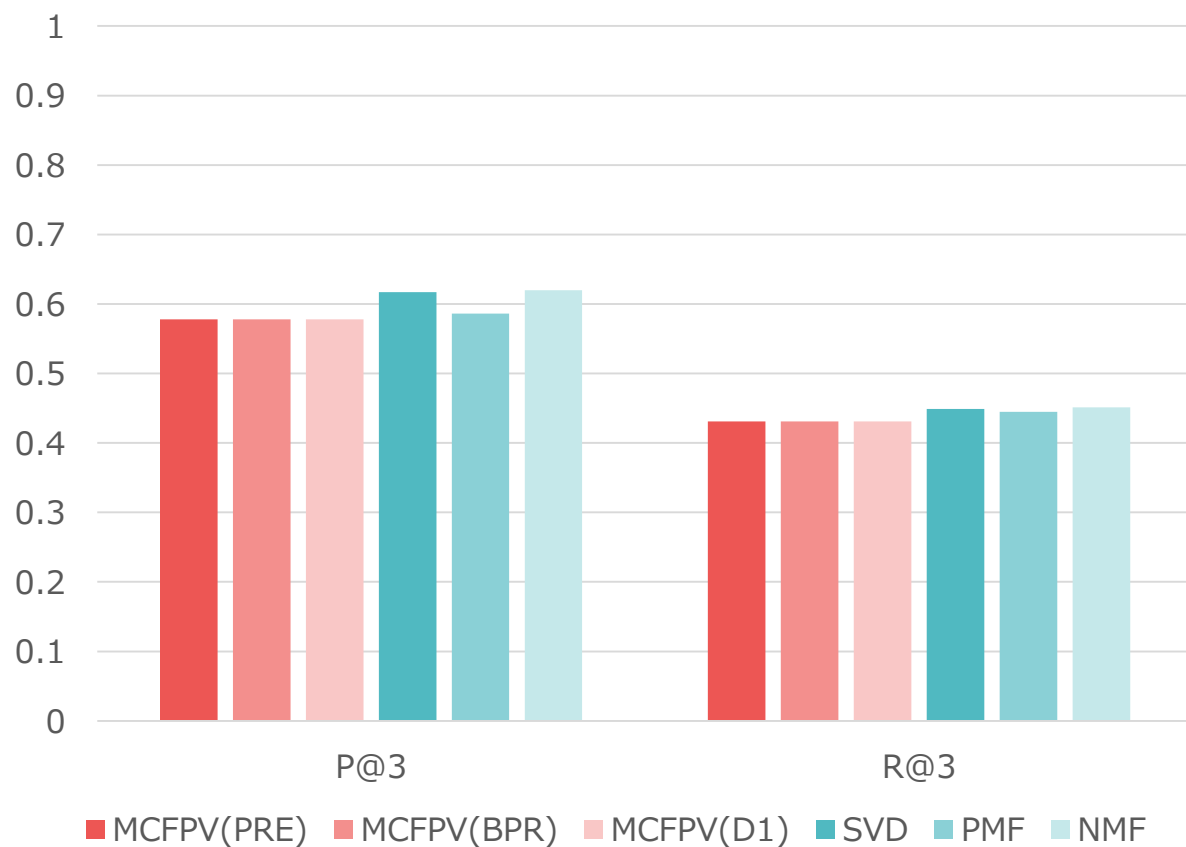
(Positive)
 M_V
(Negative)

Experiments: Dataset

Dataset	# User	# Item	# Rating	Density
Yahoo! Movie	18,507	6,746	523,730	0.00420
Hotpepper Beauty	31,976	8,101	72,386	0.00028

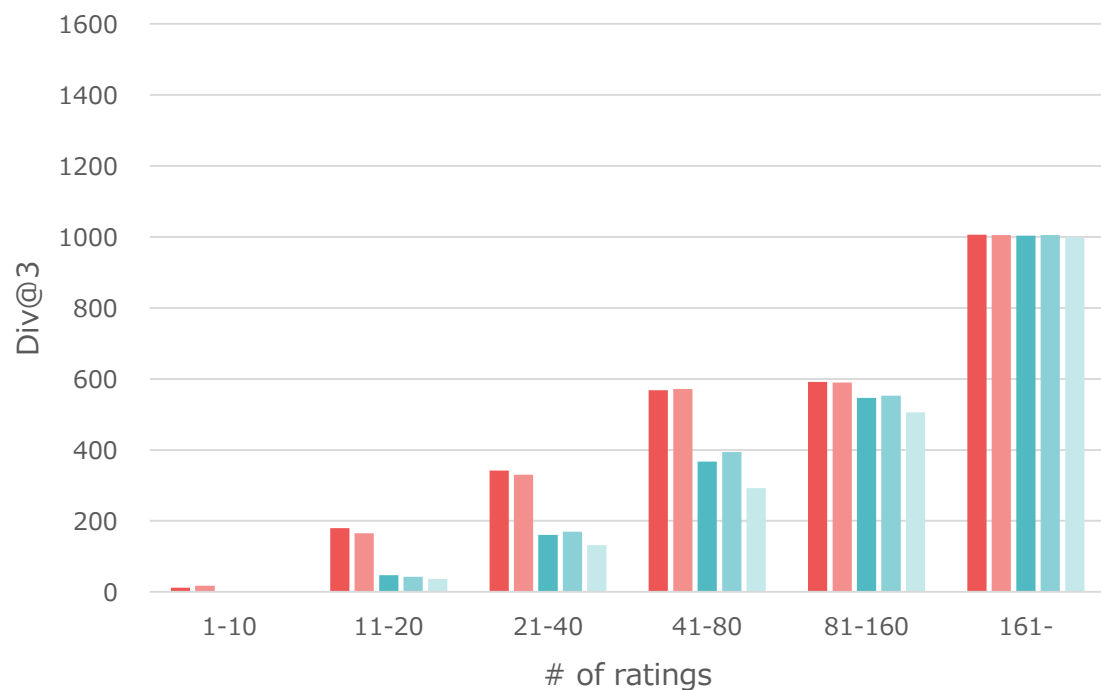
- ▶ Yahoo! Movie: rating $\in \{1, 2, \dots, 5\}$
 - ▶ 5 Attributes: Story, Cast, Scenario, Visuals, Music
- ▶ Hotpepper Beauty: rating $\in \{1, 2, \dots, 5\}$
 - ▶ 4 attributes: Atmosphere, Service, Skill, Price

Result: P@3, R@3, Div@3 Yahoo! Movie

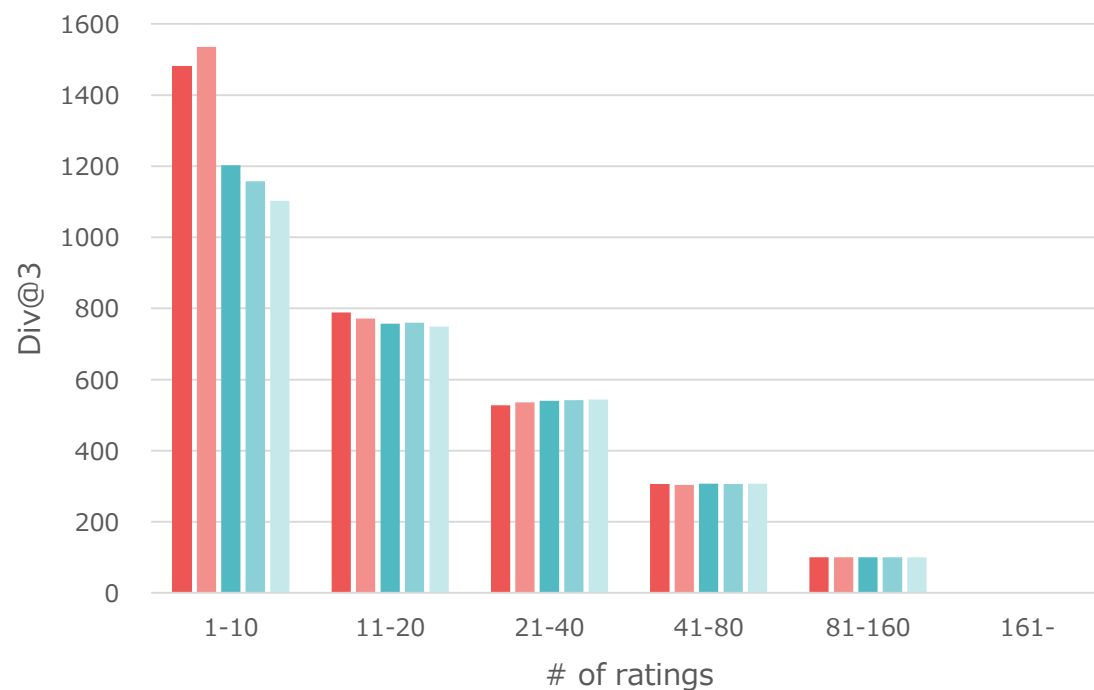


Result: (X) Popularity vs. (Y) Diversity

Yahoo! Movie



Hotpepper Beauty



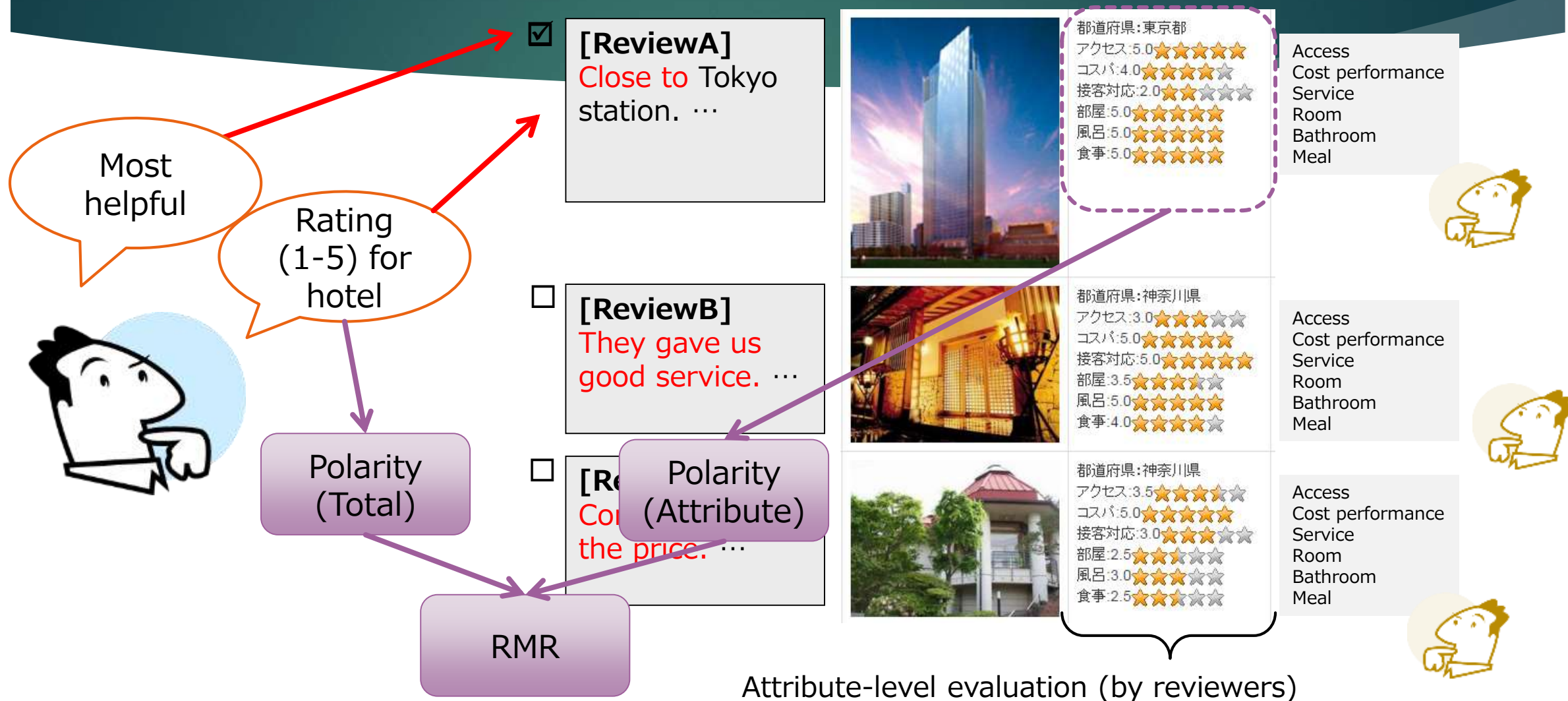
■ MCFPV(PRE) ■ MCFPV(BPR) ■ SVD ■ PMF ■ NMF

Good / Bad Points of Personal Values-based User Modeling

- ▶ [GOOD] Model is constructed on attribute space of target item
 - ▶ Easy to combine with ordinary recommendation methods
 - ▶ Can be calculated for any attribute IF rating is given
- ▶ [GOOD] Stable modeling with small number of reviews (<10)
 - ▶ Effective for cold-start / sparsity problem
- ▶ [BAD] Need reviews POSTED by target users
 - ▶ # of reviewers $\ll$ # of ROMs

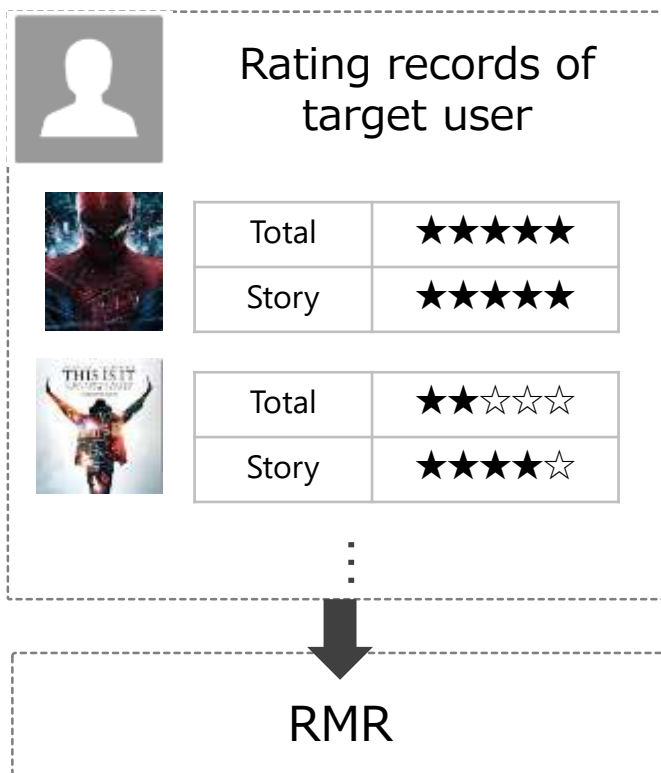
User Modeling from Review Browsing Behavior

32

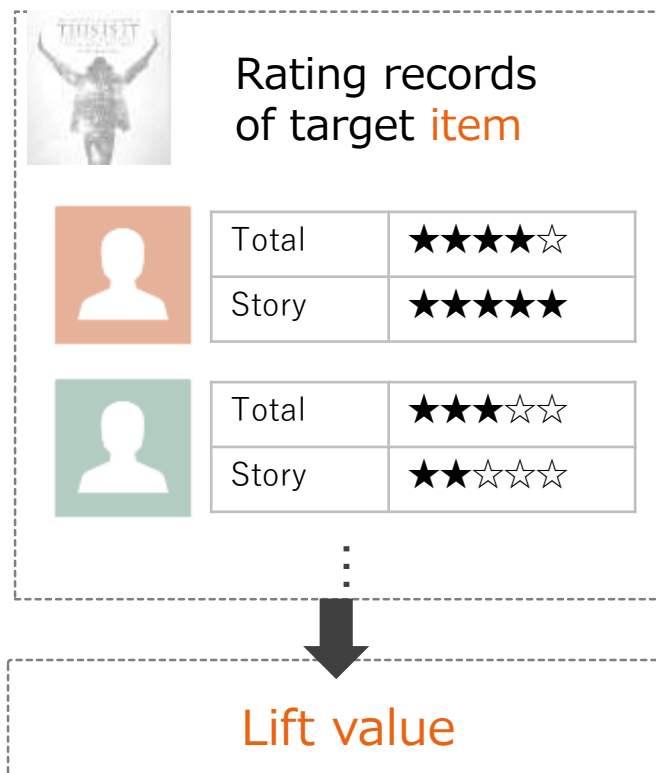


From user modeling to item modeling

User modeling



[Proposed] Item modeling



More review available
for item than user

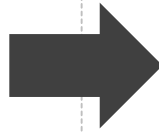
From RMR to Lift value

Personal-values-based user model

Attribute evaluation	Total evaluation
Pos	Pos
Neg	Neg



$$\text{RMR} = \frac{\text{\#matched}}{\text{\#unmatched} + \text{\#matched}}$$



Proposed method

Attribute evaluation	Total evaluation
Pos	Pos
Pos	Neg
Neg	Pos
Neg	Neg



Lift value

Calculate 4 values for attribute

Calculation of Lift value

X: Polarity of
Attribute evaluation

Y: Polarity of
Total evaluation

Pos	→	Pos
Pos	→	Neg
Neg	→	Pos
Neg	→	Neg

4 patters of lift value

$$\text{lift}(X \rightarrow Y) = \frac{P(X \wedge Y)}{P(X)P(Y)}$$

Example for movie data

Attr	P→P	P→N	N→P	N→N
Story	2.00	0.67	0.00	1.33

lift(Pos → Pos) = 2.0

The probability of “*The movie is favored*” **doubles** with the condition of “*Story is favored*”

Explaining recommendation with lift value

Attribute evaluation	Total evaluation
Pos	Pos
Pos	Neg
Neg	Pos
Neg	Neg



Attribute	P→P	P→N	N→P	N→N
Story	2.00	0.67	0.00	1.33
Casts	1.08	0.93	0.87	1.11
Direction	1.22	0.81	0.83	1.14
Visual quality	0.00	1.33	2.00	1.33
Music	1.12	0.67	0.97	1.09

"People who *like story* tend to be *satisfied* with the *movie*"

"People tend to be *satisfied* with the *movie* even though they do *not like Visual quality*"

As I don't care about visual quality, I might like it.



Conclusion

- ▶ Personal values-based information recommendation
 - ▶ RMR: Modeling user's personal values
 - ▶ Introduction to collaborative filtering (neighborhood-based, Matrix-based): effective for long-tail item recommendation
 - ▶ User modeling from browsing history
 - ▶ Item modeling with explanation
- ▶ Beyond recommending favorite items
 - ▶ Paradigm shift to acceptable items
 - ▶ Extend applicability of recommender systems: behavior change support, etc.